



SHELTER AFRIQUE

Financing Affordable Housing for Africa

VACANCY ANNOUNCEMENT

DIRECTOR, BUSINESS DEVELOPMENT

SHELTER-AFRIQUE is a pan-African Development Finance Institution dedicated to investment in housing and urban development in African countries. The current shareholding comprises 44 African governments, the African Development Bank and the African Reinsurance Corporation. The institution, would like to fill the position of Director, Business Development at its Headquarters in Nairobi, Kenya.

1.0. Overall Purpose and Key Responsibilities

Reporting to the Managing Director, the Director Business Development is responsible for driving Shelter-Afrique's revenue growth and profitability, in line with the organization's business growth strategy. S/he will oversee the growth and development of new and existing business through the effective planning, organizing and implementation strategies and plans for business development, partnerships, customer and stakeholder relations, market development, development of new products and services. The Director will also be responsible for developing and maintaining a competent, motivated and high performing Business Development Team.

2.0. Terms of offer:

Contract:

The term of office of the holder of the post shall be three years, with the possibility of a 3 year renewal

3.0. Applications:

Applicants are invited to send a cover letter illustrating their suitability against the listed qualifications and detailed curriculum vitae including nationality, date of birth, and names and addresses of three referees.

Applications should be sent by **email only** to **jobs@shelterafrique.org**

Applicants should indicate the position applied for as the subject line of their email submissions. The deadline for submission is **7th March 2014**. Only short-listed applicants meeting the above requirements will be contacted.

We invite you to learn more about details of the position, qualifications and compensation from our web site at <http://www.shelterafrique.org>